

Project Status Report: 05/16/2012

Police/Law Enforcement Baseline Recommendations:

After providing baseline recommendations out to all of our users last week, we were notified by the Police Advisory Board that an earlier recommendation had already been provided by their committee for the law enforcement community. Our Police Advisory Board has provided the following recommendation which was included in their December 2011 minutes and it reads:

“After reviewing all options the Radio Board recommends the APX6000 model 2 portable & APX6500 mobile as the minimum radio(s) for operation on the Project 2013 system for “on the street” Law Enforcement. Any upgrade to the XE model or APX7000/APX7500 should be considered on an individual agency basis. Anyone with questions can reach out to Board members, Communication Dept or Motorola.”

The county’s project team remains committed to assisting agencies with their orders if there is a need. The representatives from Wireless Communications have also committed to assisting agencies with developing their orders. Please feel free to contact us if you feel like you’ll need additional assistance as you draft your orders.

Financial Update:

The county will provide funding for agencies that require financial assistance. That funding stream is being planned for the later in the year.

- We will allow funding for Motorola radios and accessories only.
- Installation and removal costs will be the responsibility of the agencies.
- Financing plans will have a 7 year term. Agencies can may payments over a 7 year span with no early pre-payment penalties. The agencies will also receive the same borrowing rate that the County receives.
- Your agency will be asked to select your term when you notify us of your need for funding.
- For those of you who are working with a grant requiring a department match – your agency will be permitted to finance the amount you need to match if allowable within the rules of those grants.

Motorola Pricing:

A question was asked regarding Motorola’s contract pricing. The question was, “How long will we be able to take advantage of the contracted pricing for subscriber equipment?” Our lead sales representative Joe Papania gave the following response to the question. *“The pricing for subscriber radios is valid for 36 months after acceptance. Of course, any changes to radio configuration would change the price.”*

“Acceptance” is defined as system acceptance.

Of note, there is also a five (5) year warranty built into the price of the Motorola equipment.

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Vendor Day at Midway Fire Company:

The Fire and EMS Advisory Boards have arranged for an event at the Midway Fire Company fairgrounds on Saturday June 9, 2012. The event will take place from 0900-1300 hours, and the address is 5110 Rt. 202, Buckingham Township. There will be radio installers and vendors there demonstrating their products and the services they offer. Glenn Baun is coordinating this event. If you have further questions, you may reach him at bauncomm@msn.com.

Installation /Removal of equipment :

As we requested in April, we are looking for information on which agencies plan to use Wireless Communications for their installation and removal needs on their trucks. Your agency is not obligated to use this company as we are aware that many of you have established relationships with other shops. Although the County is not financing the installation and removal of equipment, this information is an important part of our planning process. We are requesting feedback from each agency by Friday May 25, 2012.

Installation costs through Wireless Communications included the following:

- Dash mounted radio: Radio, microphone, speaker and bracket, a ¼ wave antenna and line, GPS antenna and line and a power cable. Install cost is \$208.33.
- Remote mounted radio: Radio, control head, microphone, speaker and brackets, 17' cable from the radio to the control head, ¼ wave antenna and line, GPS antenna and line, and the power cable. Install cost is \$250.00.

Wireless Communications has provided removal pricing as follows:

- For dash mounted radios: \$125 per vehicle.
- For trunk mounted radios: \$165 per vehicle.

Non-Motorola Equipment:

In April, we requested to know if your department is purchasing radio equipment from vendors other than Motorola to use on the new radio system. A follow up request will be coming out via email to all agency chiefs asking for these details. Just as your agencies need to budget for purchases, so too does the County and this will be very critical information for our financial purposes. *Please let us know if you are considering purchasing non-Motorola equipment by Friday 6/22/2012.*

Questions presented at the Motorola presentations:

We are compiling the questions presented at the Subscriber Equipment demonstrations during the week of 5/14/2012. Answers to those questions will be sent back out to the user community by 5/30/2012.